Ask questions rather than make statements. Whitman and Schwenk\textsuperscript{3} offer these recommendations for asking questions.

- **Factual questions** are used to get information and open discussions. For example, all the “W” questions: what, where, why, when, and who.
- **Broadening questions** are used to introduce additional facts and encourage analysis. For example, “What is the relationship between $x$ and $y$?” “What other facts are important?”
- **Justifying questions** are used to challenge old ideas and develop new ones. For example, “Why do you think so?” “In what ways is this important?” “How should this be done?”
- **Hypothetical questions** are used to explore unknowns and, when necessary, change the course of the discussion. For example, “Suppose we did it this way... what would happen?” “Another hospital does this... is this feasible here?”

**References**